

## DEADLINES

**Space:** 1st of the month preceding the titled issue

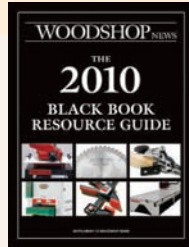
**Materials:** 5th of the month preceding the titled issue Full distribution by 5th of the titled month

## JANUARY

### RESOURCE GUIDE

**You can make it, but can you sell it. Ten proven techniques to gain more work**

- Hardware/Components
- Multi-function equipment



## JULY

### CAD, CAM and CNC software

- Pre-IWF show issue
- Today's table saws

## FEBRUARY

**There's a band saw for every job in the shop – A look at the latest offerings**

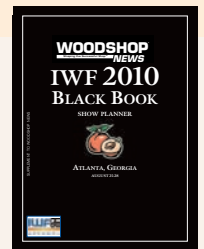
- Controlling your environment – Dust collection, lighting and more
- CNC systems for small to mid-sized shops

## AUGUST

### IWF BLACK BOOK

### Financing machinery purchases

- IWF show issue
- Production sanders



## MARCH

### Joinery – Making a solid connection

- Finishing equipment & materials
- Outsourcing components

## SEPTEMBER

### Buying used machinery

- Outsourcing services
- Knives/retooling

## APRIL

### WIC & K BIS

### Ten must have power tools

- Veneer & edgbanding
- Custom automated solutions



## OCTOBER

### CNC machinery

- Post-IWF coverage
- Adhesives

## MAY

### LIGNA

### Buying hardwoods

- Bits & blades
- Wood education update



## NOVEMBER

### STAFDA

### Estimating. How to win more jobs and increase profits.

- Power tools
- Hardware/Components



## JUNE

### Miter saws – Innovation rules in this versatile tool category

- Measuring & layout aids
- Specialty tools – jigs, clamps & more

## DECEMBER

### Job-site tools – New products for remodelers and installers

- Tools & machines that shape wood